



United States General Accounting Office

Report to the Chairman, Subcommittee
on Labor, Health and Human Services,
Education, and Related Agencies,
Committee on Appropriations,
U.S. Senate

July 1990

ADP SYSTEMS

HCFA's Failure to Follow Guidelines Makes System Effectiveness Uncertain



**Information Management and
Technology Division**

B-239339.1

July 26, 1990

The Honorable Tom Harkin
Chairman, Subcommittee on Labor,
Health and Human Services,
Education, and Related Agencies
Committee on Appropriations
United States Senate

Dear Mr. Chairman:

On January 22, 1990, you asked us to review the development, progress, performance, and cost of a Medicare automated information system known as the Common Working File (CWF). This system is being implemented by the Health Care Financing Administration (HCFA), Department of Health and Human Services, for the stated purpose of improving Medicare claims processing. This report presents our evaluation of the CWF system, now being installed nationwide.

Our work was performed primarily at HCFA headquarters in Baltimore, Maryland, and at the offices of Medicare contractors, including Blue Cross and Blue Shield of Maryland and Blue Cross and Blue Shield of Texas, the CWF pilot contractors. Details of our objectives, scope, and methodology are discussed in appendix I.

Results in Brief

HCFA approved and is implementing CWF without knowing whether it is a sound investment. This uncertainty exists because HCFA did not follow federal and Department of Health and Human Services guidelines on developing new systems.

These guidelines specify that before proceeding with a project, an agency should develop a plan that documents the existing program's problems or needs, identifies alternative solutions, and determines the costs and benefits of the alternatives. Once an alternative is selected, the agency needs a strategy to develop the new system, test it, and identify and minimize the risks of implementing it.

HCFA believed it did not have to follow these guidelines and, therefore, did not generate basic information needed during system development. HCFA, for example, never estimated total system costs, did not document

expected benefits (savings),¹ and did not test the system in a way that would generate useful information.

The system is now essentially installed, but will cost an estimated \$30 million per year to operate. If the system cannot generate savings at least equal to this amount, then HCFA should consider discontinuing it.

Background

Medicare is authorized by title XVIII of the Social Security Act. It provides health insurance to individuals aged 65 and over, and to certain disabled people under age 65. Medicare is divided into two parts: part A covers inpatient hospital services, skilled nursing facility services, hospice care, and home health care, while part B covers physician, outpatient hospital, and various other health services.

HCFA administers Medicare through contractors (generally insurance companies) that process claims, make payments, perform payment oversight, recover erroneous payments, and provide various other services. For fiscal year 1989, HCFA estimates (as of May 1990) that Medicare benefits were about \$55.3 billion for part A and \$34.6 billion for part B. Costs to administer the program in fiscal year 1989 were about \$1.3 billion.

Prior to CWF, HCFA allowed part A and part B contractors to process and determine whether to pay Medicare claims using their own data bases and the HCFA master file. The claims information was then processed through the HCFA headquarters data base for postpayment review. In addition, part A contractors would periodically provide payment data to part B contractors so a comparison of payment decisions could identify inappropriate payments.

HCFA began developing CWF in fiscal year 1987 to improve the accuracy of Medicare claims processing, reduce overpayments by Medicare contractors, and capture claims data that can be used to develop a centrally managed data base for research and policy development. CWF is essentially a data base of combined Medicare part A and part B claims histories, previously maintained at HCFA headquarters, placed into nine regional data bases, called hosts. The hosts are operated by Medicare

¹In this report, because the benefits are measurable, the terms benefits and savings are used interchangeably

part A or part B contractors who maintain CWF data under separate contracts. Thus the hosts are operated by an added layer of contractors that already have either part A or part B responsibility.

Each host contains information on beneficiaries residing within its region. HCFA believes CWF's combined part A and part B data, not previously available as a prepayment control, will prevent overpayments involving duplicate bills and inappropriate or medically unnecessary services. According to HCFA, payment decisions will be improved because CWF will use more complete and up-to-date information, thereby eliminating overpayments that result when, for example, a contractor is unaware that a beneficiary has reached a limit on coverage.

HCFA pilot-tested CWF at two host locations. Blue Cross and Blue Shield of Maryland helped develop CWF's software, and began testing the operation of the system in June 1987. In December 1987 HCFA initiated testing at Blue Cross and Blue Shield of Texas. Maryland tested whether CWF would be able to respond to questions from Medicare contractors and verify their payment decisions. In this test, the only contractors that queried the data base or sent claims through the host for review and validation were Blue Cross of Maryland for part A and Blue Shield of Maryland for part B. The Texas test, however, involved more contractors and had a dual purpose: (1) to demonstrate that CWF could be physically moved to and operated at another host location, and (2) to demonstrate that CWF could function when communicating with Medicare contractors located in other states. HCFA considered the tests successful. Although problems were encountered, such as the need for additional telecommunications capacity between the Texas host and HCFA headquarters, HCFA considered the problems to be correctable.

Before part A and part B contractors can communicate with the CWF host, the contractors must convert their systems' software to be compatible with the host system. As of December 1989 CWF had been installed at all nine host contractors, and 38 percent of the Medicare parts A and B contractors were operational.

HCFA Has Not Followed Governmentwide Management Procedures

In developing the CWF system, HCFA did not prepare a plan as outlined by governmentwide guidelines and reinforced in a Department of Health and Human Services (HHS) manual.² This is not an isolated incident; HHS officials acknowledge that, in the past, HCFA has not followed automated data processing guidance and HHS has not attempted to enforce compliance. According to HHS officials, HCFA believes that because it employs contractors to process claims, rather than operate its own claims-processing facility, it does not have to follow this guidance.

In our opinion, however, because HCFA is mandating and funding the system's development, HCFA should follow federal guidelines. Not doing so has contributed to HCFA's inability to substantiate project benefits and may have contributed to increased software and telecommunications costs. HHS management supports the need for adequate planning and agrees that HCFA should have prepared a plan and documented benefits for CWF.

Federal Information Management Standards

The Paperwork Reduction Act of 1980 (P.L. 96-511), as amended, promotes the effective management of automated data processing resources in the federal government, emphasizing information as a resource with associated costs and benefits. The HHS manual, which provides guidance to its component agencies, cites this act in emphasizing the importance of proper planning in the successful development of automated systems, such as CWF, and recommends that management thoroughly document all planning and development steps. The manual further states that HHS' organizational components, including HCFA, shall use the National Institute of Standards and Technology Federal Information Processing Standards publications (FIPS PUBS) in planning and developing an automated information system. However, HHS has not actively ensured compliance with this manual and HCFA has, at least with CWF, not followed it.

FIPS PUBS 38 and 64 identify three phases in an automated system's life cycle—initiation, development, and operation—and stress the importance of documenting these phases as a project progresses. The initiation phase establishes the objectives and general definition of the requirements for the software, including feasibility studies and cost/benefit analyses. During the development phase, the specific requirements for the software are determined and the software is then defined, specified,

²Department of Health and Human Services Information Resources Management Manual (Nov. 1, 1985).

programmed, and tested. In the operational phase, the software is maintained, evaluated, and changed as additional requirements are identified. At the beginning of 1990, CWF was in the development phase, moving into the operational phase.

Federal Guidelines Also Not Followed During CWF Development

We found that HCFA had not adequately documented system initiation and development. In starting the project, for example, HCFA did not clearly define the need for CWF, or perform a feasibility study to identify possible alternative solutions and their costs and benefits.

The agency likewise did not prepare a risk analysis during the initiation phase to identify system vulnerabilities that could endanger either the system or its program data. This analysis is to be reviewed and revised, as necessary, during each phase of the system development life cycle to assure that appropriate security measures are installed.

Federal standards provide that, at the onset of the development phase, potential users provide input to system planning so that, to the extent possible, the system will serve their needs. We met with officials of HCFA's Health Standards and Quality Bureau and HCFA's Bureau of Data Management and Strategy. These organizations use Medicare data in planning or policy-making. According to these users, they had little opportunity to influence decisions about what type of information would be generated by CWF or how that information would be made available to them. These users expressed concern that if CWF did not provide sufficient information in a usable format, they would be unable to fully monitor health care trends.

We also met with the Physician Payment Review Commission, which advises the Congress on physician payment under Medicare. Officials were uncertain if information critical to them, such as physicians' identifier numbers and zip codes, would be available from CWF. These users expressed concern that without such information, some of their statistical studies and trend analyses would either be inaccurate or could not be conducted at all. Although they have relayed this concern to CWF project managers, they do not know how it will be resolved.

HCFA officials responsible for managing this project acknowledge that these procedures had not been followed and the recommended documents not prepared. These officials are primarily responsible for managing claims processing and are relatively unfamiliar with the standards for developing automated information systems. Once we informed them

of the standards, they still did not believe that the guidelines applied to this system because the system's primary purpose was to process claims. The objective of the guidelines, however, is not to distinguish systems according to their purposes, but to ensure that all systems are effectively designed and implemented.

Cost of CWF Was Not Initially Established and Continues to Increase

HHS guidelines provide that the cost for an automated information system be estimated during the initiation phase of a project's development. HCFA, however, did not estimate project development costs before initiating CWF. Instead, HCFA budgeted annually for CWF as a productivity improvement item within the Medicare contractor section of the agency's annual budget. Through interviews with HCFA project officials and reviews of the budget documentation, we found that CWF, from initial project funding in fiscal year 1987 through its expected completion in fiscal year 1991, will cost about \$103.8 million.

CWF costs have continued to increase because of system enhancements and telecommunications. When HCFA submitted its 1990 budget it did not contain reference to additional development costs, and indicated that CWF would be fully implemented in fiscal year 1990. However HCFA currently plans to spend \$11 million in fiscal year 1991 on system enhancements, which include software changes designed to correct system operational problems and to provide for planned benefits. These software changes were apparently not anticipated by HCFA one year earlier. In addition, the expected cost of telecommunications has risen dramatically. In March 1989 HCFA estimated that CWF telecommunications would cost \$2.6 million per year. In fiscal year 1990 HCFA revised this estimate upward. As of May 1990, HCFA estimates CWF telecommunications will cost \$5.8 million in fiscal year 1990 and \$9 million in fiscal year 1991. Table 1 presents CWF's costs during fiscal years 1987-1991.

Table 1: CWF Costs From Fiscal Years 1987 Through 1991^a

Dollars in millions		
Fiscal Year	Cost	Category of Expenditures
1987	\$4.6	Development of CWF software, pilot operations
1988	7.6	Development of CWF software, pilot operations
1989	23.9	Host operations, maintenance, system conversions, telecommunications
1990	34.6	Host operations, maintenance, system conversions
1991	33.1	Host operations, enhancements, system conversions, telecommunications
Total	\$103.8	

^aCosts for fiscal years 1987-1989 are actual. Costs for fiscal years 1990 and 1991 are HCFA estimates.

HCFA Could Not Document Expected Savings

Although HCFA has justified CWF on the basis of the system's expected financial savings, the agency could not provide any documentation supporting these savings. In addition, HCFA did not develop any actual data on CWF savings during pilot testing. This absence of evidence calls into question the validity of HCFA's savings estimates.

Estimated Savings From CWF

HCFA estimates that CWF will provide about \$145 million in annual Medicare program savings and administrative cost savings. According to HCFA, the existing process cannot identify all payment errors. The largest portion of estimated savings—about \$72 million—is expected to be derived from reducing payment errors by comparing claims submitted by the contractors with combined Medicare part A and part B history files. Other projected savings include better identification of private insurance coverage to ensure that Medicare pays last in the Medicare secondary payer program; elimination of overpayments written off because of their small size; interest on overpayments to beneficiaries; improved medical review based on more complete beneficiary data; and better identification of payments for the duplicate purchase of certain medical equipment and other services. HCFA officials also project that CWF will provide \$20 million in annual savings because of a reduction in contractors' administrative costs. Table 2 summarizes the expected annual savings attributable to CWF.

Table 2: HCFA's Estimate of Annual CWF Savings

Dollars in millions	
Activity	Amount
Parts A/B data exchange	\$72
Improved medical review	12
Eliminated write-off of small overpayments	15
Improved secondary payer identification	15
Lost interest on overpayments	7
Identifying duplicate payments	4
Program savings	\$125
Administrative savings	20
Total annual savings	\$145

HCFA Lacks Data to Support the Projected Savings

HCFA could not provide data to show that combining part A and part B data, through a common file, will produce the estimated program savings. Although federal guidelines recommend that a system be thoroughly tested, and that test results and findings be documented, HCFA did not follow these guidelines. HCFA's tests did not document the system's ability to generate savings. As a result, HCFA is unable to accurately estimate what savings will result.

At the time that CWF was pilot-tested in Maryland, the system did not include software to identify and gather data on actual program savings. Similarly, HCFA did not gather actual savings data during the pilot test at Blue Cross and Blue Shield of Texas. HCFA believed that, because Texas already used a combined part A and part B system before CWF, savings attributable to CWF may have been difficult to measure if, in fact, they existed at all. HCFA plans to implement a project this year to gather national data on CWF savings. As of May 1990, however, the agency had not yet taken action.

In addition, HCFA estimates that the annual cost of operating CWF will be about \$30 million. This amount more than negates the \$20 million in administrative savings HCFA expects from the system's implementation.

Conclusions

HCFA decided to implement CWF before it considered alternatives, estimated costs, or documented savings. This decision is inconsistent with HHS and governmentwide procedures for developing automated information systems, and also with good management practices. These procedures—embodied in federal and HHS guidelines and regulations—are not

intended to suggest doing paper exercises or documenting decisions already made. Instead, they should be an integral part of, and influence on, the decision-making process. Ultimately, they should be used to decide whether or not to make an investment.

Without proper planning and documentation, the acquisitions of complex automated systems may encounter problems. HHS management acknowledges that HCFA should have followed the Department's guidance when developing CWF.

HCFA's failure to follow government procedures for developing information systems leaves the agency unable to determine whether CWF is cost-effective, or whether it will achieve its objectives. At this time, procurement and deployment of CWF has essentially been completed. All that HCFA can do now is gather CWF savings data and assure itself that the system will achieve savings at least equal to its estimated annual operating cost of \$30 million. If not, HCFA is faced with the decision of whether to continue CWF. More importantly, HCFA can learn from this experience with CWF, and avoid getting into such situations in the future. Properly following governmentwide and HHS system development procedures would help ensure that funds for future systems are spent in the most effective and efficient manner.

Recommendations

In order to assure that the CWF is cost-effective and to limit the risks inherent in developing information systems, we recommend that the Secretary of Health and Human Services direct the Administrator, Health Care Financing Administration, to

- evaluate the cost-effectiveness of continuing to operate the CWF system, and if the system is found not to be cost-effective to determine what, if any, alternatives exist; and
- follow federal information system development standards in all future system modifications and acquisitions, seeing to it that (1) all phases of a project's development are adequately documented, (2) system costs and benefits are fully identified and justified, and (3) the system is adequately tested.

Agency Comments and Our Evaluation

The Department of Health and Human Services generally concurred with our recommendation that HCFA needs to establish the cost-effectiveness of CWF or determine what alternatives, if any, exist. The Department stated, however, that it did not believe that cost-effectiveness

should be a sole criterion for building or retaining a system. The Department indicated that HCFA is conducting a study of CWF's cost-effectiveness and that it will use these results to enhance the system. Also, the Health and Human Services Inspector General is conducting an evaluation of alternatives for the future. The Department plans to use this study to develop requirements for CWF's eventual successor.

We believe that not paying sufficient attention to the cost/benefit analysis can result in agencies acquiring ineffective and inefficient automated information systems. Federal guidelines, such as the National Institute of Standards and Technology Federal Information Processing Standards, emphasize the importance of the cost/benefit analysis in making the critical decision to begin the development and implementation of an automated information system. While not the sole criterion, the cost/benefit analysis allows managers to make more informed decisions on whether to commit scarce resources to a project. The guidelines further emphasize the need to consider the cost/benefit of several alternatives before initiating a project.

The Department further concurred that HCFA should follow federal information system development standards in all future automated information system modifications and acquisitions. It noted, however, that when CWF was initiated in 1986, HCFA viewed CWF as a contractor system and, as such, not subject to information resource management guidelines. The Department indicated that this position is now being reexamined in light of recent events, such as a prior report we issued on automated information system cost reporting.³

We believe that the above federal guidelines should have been applied to CWF from the start. CWF is HCFA's system, not a contractor system; HCFA has controlled CWF from its initiation and continues to maintain total control of the software. Given these facts, we disagree with the contention that CWF development was ever exempted from the application of federal guidelines.

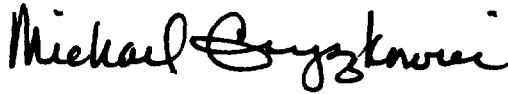
Detailed Department of Health and Human Services comments and our evaluation are contained in appendix II.

³Information Technology: Health Care Financing Administration's Budget Process Needs Improvement (GAO/IMTEC-89-31, Aug. 11, 1989).

We are sending copies of this report to the Chairmen of the House Committee on Appropriations, Senate Committee on Governmental Affairs, and House Committee on Government Operations; the Secretary of Health and Human Services; and the Administrator, Health Care Financing Administration. We will also make copies available to other interested parties upon request.

This report was prepared under the direction of Frank Reilly, Director, Human Resources Information Systems, who can be reached at (202) 275-3462. Other major contributors are listed in appendix III.

Sincerely yours,

for 
Ralph V. Carlone
Assistant Comptroller General

Contents

Letter	1
Appendix I Objectives, Scope, and Methodology	14
Appendix II Agency Comments and Our Evaluation	16 22
Appendix III Major Contributors to This Report	24

Abbreviations

BDMS	Bureau of Data Management and Strategy
CWF	Common Working File
FIPS PUB	Federal Information Processing Standards Publications
GAO	General Accounting Office
HCFA	Health Care Financing Administration
HHS	Department of Health and Human Services
IMTEC	Information Management and Technology Division

Objectives, Scope, and Methodology

We initiated our review of the CWF project because it represented a major change to the processing of Medicare claims. On January 22, 1990, we received a request to review the progress, performance, and costs of CWF from the Chairman, Subcommittee on Labor, Health and Human Services, Education, and Related Agencies, Senate Committee on Appropriations. Our objectives were to assess (1) CWF's performance, benefits, and costs; and (2) HCFA's management of the project's development.

To obtain information on the CWF project, we met with Bureau of Program Operations officials at HCFA headquarters in Baltimore, Maryland, and reviewed acquisition planning documentation. In addition, we met with officials of selected contractors. We interviewed officials of Blue Cross and Blue Shield of Maryland and Blue Cross and Blue Shield of Texas because these sites were chosen by HCFA to pilot-test the CWF project. We interviewed officials of Empire Blue Cross and Blue Shield in New York because Empire is a large host contractor and because HCFA chose Empire to be the CWF maintenance contractor. We met with officials of Blue Cross and Blue Shield of Massachusetts to discuss a shared processing arrangement that the contractor had entered into with other New England Blue Cross plans to process their claims, a preliminary step to implementing CWF, and to identify how this arrangement would affect CWF. We further discussed this arrangement with officials from the HCFA Boston Regional Office. We also met with officials of Aetna Life and Casualty Insurance Company in Connecticut because Aetna is a multistate contractor covered by five CWF host sectors, and we wanted to determine how CWF would operate in this environment.

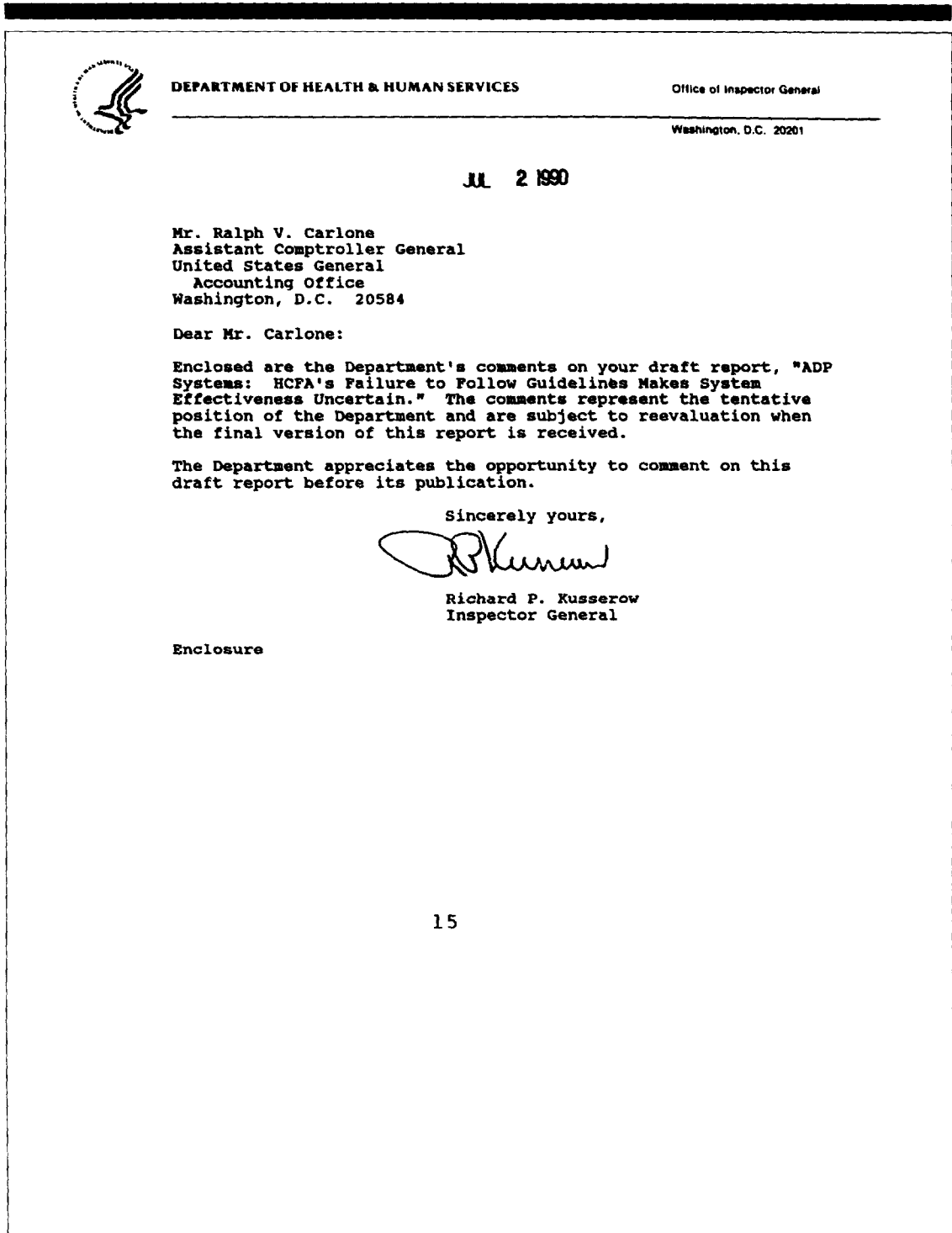
To determine the requirements for effectively managing an automated information system, we reviewed Publications 38 and 64 of the National Institute of Standards and Technology Federal Information Processing Standards, and the Department of Health and Human Services' Information Resource Management Manual guidelines for initiating and developing an automated system. To evaluate the responsibilities of senior information resources management officials, we also reviewed the Paperwork Reduction Act of 1980, the Paperwork Reduction Reauthorization Act of 1986, and Federal Information Resources Management Regulations. In addition, we contacted the Health and Human Services' information resource management official responsible for HCFA expenditures on automated information systems to obtain his opinions of whether HCFA had adequately followed the Department's information resource manual guidelines.

Appendix I
Objectives, Scope, and Methodology

We also incorporated Department of Health and Human Services and HCFA's comments obtained in July 1990. Our review was conducted in accordance with generally accepted government auditing standards, from July 1989 through May 1990.

Agency Comments and Our Evaluation

Note: GAO comments supplementing those in the report text appear at the end of this appendix.



Comments of the Department of Health and Human Services
on the General Accounting Office Draft Report,
"ADP Systems: Health Care Financing Administration's
(HCFA's) Failure to Follow Guidelines Makes System
Effectiveness Uncertain"

We are pleased to comment on the subject report. We understand the GAO concern for procedural safeguards, but believe the actual result of the Common Working File (CWF) initiative speaks for the system's careful design, testing and implementation. We retain our conviction that CWF represents a major advance in the way HCFA conducts business.

We would first like to make clear why HCFA implemented CWF, and the benefits and opportunities it provides in the volatile Medicare environment. In 1987, major components of HCFA's central claims operations were 15-20 years old, cumbersome and inefficient. Elaborate and expensive postpayment error handling processes were required to maintain the system. Data were incomplete and took months to assemble. CWF simplified operations by establishing a standard prepayment claims authorization process utilizing complete beneficiary entitlement, eligibility and utilization data. The movement to prepayment authorization is perhaps the most significant change in claim operations since the inception of Medicare. HCFA can now effectively control claims processing and ensure uniform benefit administration.

Beyond this, CWF facilitates policy development via its database, increases service to contractors and beneficiaries and strategically positions HCFA to deal with inevitable program changes directed by Congress. The system was consciously designed not just to deal with known requirements, but also to be able to handle the unknowable. This concept grew out of close coordination with potential users of the system and a commitment to be responsive to their needs. We believe its response to the challenges of Catastrophic Health Insurance Coverage and Physician Payment Reform validates the HCFA approach.

The report establishes a standard of effectiveness based only on cost-savings. While HCFA believes significant savings are obtainable, the decision to pursue the project looked beyond classical return on investment calculations which attempt to recover all expenditures from direct savings. The capital investment in CWF is viewed as an investment in better quality, higher levels of service and greater flexibility to deal with the future.

Page 2

GAO Recommendation

In order to ensure that the CWF is cost-effective and to limit the risks inherent in developing information systems, we recommend that the Secretary of Health and Human Services direct the Administrator, HCFA, to:

- evaluate the cost-effectiveness of continuing to operate the CWF system, and if the system is found not to be cost-effective to determine what, if any, alternatives exist; and

Department Comment

We concur in part with the recommendation. HCFA conducts an on-going program of cost-effectiveness reviews and will certainly include CWF in those processes. In addition, the HHS Inspector General is currently engaged in a study of CWF which includes an evaluation of alternatives for the future. We will use the results of those studies to enhance CWF and develop requirements for its eventual successor. We note that CWF has never exceeded its annual budget. Moreover, CWF is now the linchpin for all contractor claims processing operations and is the only system available which supports the dynamic Medicare benefit administration environment. As noted above, CWF already provides HCFA with significant benefits which are quantitative, qualitative and strategic. We do not agree with the premise that administrative cost-effectiveness is the sole criterion for building or retaining a system.

GAO Recommendation

- follow Federal information system development standards in all future system modifications and acquisitions, seeing to it that (1) all phases of a project's development are adequately documented, (2) system costs and benefits are fully identified and justified, and (3) the system is adequately tested.

Department Comment

We concur in the GAO recommendation to base the future development of CWF on established formal procedures. When the CWF project was initiated in 1986, HCFA was sure that, as a contractor benefit administration system, CWF was not subject to Information Resource Management (IRM) guidelines. More recent events, such as the GAO review of HCFA ADP cost reporting,

Page 3

planning for drug bill processing under the Medicare Catastrophic legislation and this report, indicate that a clear dichotomy between Federal systems and Medicare contractor systems may no longer exist. HCFA will, therefore, reexamine its Medicare systems in relation to the IRM requirements to determine to what extent and in which instances IRM guidelines will apply. Where the guidelines do apply, we will certainly follow the recommendations.

Other Comments

See comment 1

Page 3 - CWF was not developed to "create a data base for research and policy development." Rather, HCFA captures claims data as they are processed through the CWF host sites and uses this by-product to develop a centrally held claims database which supports those functions.

See comment 2

Page 6 - We disagree that benefits were not documented. We furnished the review team with our documentation and statements of the methodology used to estimate savings where actual data were unobtainable. The chart on page 12 of the report reflects HCFA's conservative estimate of benefits. The benefits of CWF were certainly identified and documented as best we could. We reiterate our belief that benefits mean much more than cost savings alone.

See comment 3

Page 7 - HCFA's Bureau of Data Management and Strategy (BDMS) had ample opportunity to influence data decisions for CWF. BDMS was actively involved from the outset in the development and design of CWF. BDMS worked closely with HCFA's Bureau of Program Operations to ensure that the data being gathered was proper, both in terms of its definition and format. Furthermore, BDMS staff is directly involved in the design, development and maintenance of over forty core programming modules now utilized by CWF sites. BDMS is the gatekeeper for all HCFA programmatic data and will play a major role in the systems use and evolution.

See comment 4

Page 8 - The paragraph on the PPRC should be deleted. CWF provides 100 percent of all claims data intact to the HCFA statistical systems.

Page 4

See comment 5

Page 9 - HCFA has been highly successful using competitive processes (for both CWF maintenance and host operations) to achieve operational cost efficiencies.

Telecommunications costs for CWF do exceed estimates. This is not, however, an operational problem in CWF. The combination of moving from SSA based telecommunications to the HCFA Data Center and the major expansion of the Part B record to better support initiatives such as effectiveness studies so changed the HCFA telecommunications environment that our working assumptions for calculating future costs were flawed.

The report's position on CWF enhancements seems to be based on a belief that "operational" means "in its final configuration." This was never our intent. The system is already operational, processing well over 1 million claims daily. We always planned to incrementally expand CWF functionality. Further, it is incorrect to report that HCFA did not anticipate certain enhancements. Major changes such as host-to-host telecommunications and database restructuring have long been part of the system plan. They are being phased-in to meet changing needs, such as transaction growth, in a manner that will not endanger the system's overriding priority of claims payment. Finally, such enhancements compete with other Medicare requirements for funding each year.

See comment 6

Page 10 - CWF cost data for FYs 87 and 88 include costs for pilot operations in Maryland and Texas. HCFA believes the software development and maintenance costs for a system of this complexity are reasonable based on our experience with other Medicare claims processing systems. GAO was provided with savings estimates from the pilot tests.

See comment 7

Page 12 - The lack of savings data is in no way related to testing deficiencies. CWF was elaborately tested; i.e., tested before installation at Maryland, tested in pilot production at Maryland, further tested in beta production at Texas and tested in a remote environment at Arizona. The problem in documenting savings comes from the structure of CWF itself. It is a transaction processing system. It authorizes or rejects payment, but keeps records only of authorized transactions.

Page 5

Savings are actualized at the individual contractors. HCFA believed that the case for program savings was so obvious that incurring significant costs to document them in advance could not be justified.

See comment 8

Page 13 - The report contends that the \$30 million CWF cost "negates" the \$20 million administrative savings. Thus, the current incremental cost of the system is established at approximately \$10 million. We point out that cost/savings is rather volatile in Medicare. The savings would have been \$33 million until the repeal of the Catastrophic Coverage Act of 1988 (CCA) eliminated the need to track and inform beneficiaries of progress toward the Part B cap. The physician payment reform requirement to track volume performance standards was inconceivable prior to CWF. We have not even attempted to price the cost of administering payment reform without CWF, so as to claim savings. Again we assert the real value of benefits which are not quantifiable. When CCA was repealed, the reestablishment of Part A spell of illness processing was so difficult that it would have taken until May 1990 to properly process inpatient bills without CWF. The cost to HCFA had those bills been held up for months is incalculable. These examples reinforce our position, stated above, that the flexibility built by design into CWF is its great strength.

See comment 9.

Page 14 - We believe that we have a highly functional, robust claims authorization system which supplies terabytes of timely, detailed program data for use by Congress, the Administration and the PPRC in directing the future of Medicare and which appears to be a suitable base for sustaining operations into the next century.

GAO Comments

1. We agree that the language suggested by the Department is more precise than the language we used; accordingly, we have modified our draft.
2. We believe that the documentation of CWF's benefits should have included supporting evidence that benefits can be achieved. We reviewed HCFA files and interviewed HCFA program officials but were unable to obtain this type of support for the purported benefits. HCFA officials indicated that they could not measure actual savings resulting from CWF. We have no way of knowing, therefore, whether HCFA's estimate of benefits is conservative or inflated.
3. We discussed CWF development with the Bureau of Data Management and Strategy (BDMS) information resource management officials and do not agree that HCFA's BDMS was sufficiently involved in the identification of CWF requirements and its design and development. While BDMS apparently had more interaction with BPO in later stages of CWF's development and implementation, BDMS officials indicated that they had little opportunity to provide input during CWF's design.
4. The Physician Payment Review Commission is an important user of information collected by HCFA from the claims process, and was identified by the CWF project staff as a user involved in developing CWF. We disagree that this paragraph should be deleted. At issue is not whether data are provided, but whether they meet the needs of users.
5. We believe that continued improvements to CWF are acceptable. However, we believe that a significant portion of the cost increase shown in HCFA's fiscal year 1991 budget is for projects to make CWF operational rather than to improve it.
6. Table 1 has been changed to show that the costs HCFA incurred for CWF in fiscal years 1987 and 1988 also include CWF pilot operations.
7. The most basic element of testing is to determine if a system will perform as intended. A major indicator of satisfactory performance for CWF is program savings, which was HCFA's basis for implementing the system. HCFA officials told us, however, that the testing performed was intended to determine only if CWF would function. They acknowledged that the test was not intended to determine if CWF achieved anticipated savings.
8. We agree that the benefits resulting from a systems development effort may not be easily quantified. However, that does not negate the

need to assess potential benefits to determine the direction and level of investment in a systems development effort. HCFA's justification for CWF was limited to cost savings and did not include any discussion of potential benefits. Therefore, in reviewing HCFA's documented benefits, we were limited to a review of that information. We could not assess potential benefits that HCFA did not document.

9. We agree with HCFA that CWF is functioning and supplying information. However, whether CWF is cost-effective, or whether it will be able to achieve its objectives, has not been established. Properly following governmentwide and HHS system development procedures would have provided greater assurances that CWF was the most suitable base for sustaining the future claims operations of Medicare.

Major Contributors to This Report

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