

GAO

Fact Sheet for the Ranking Minority
Member, Committee on Government
Operations, House of Representatives

September 1994

**EXECUTIVE OFFICE
OF THE PRESIDENT**

**Major Procurements
for Calendar Years
1990 to 1993**





General Government Division

B-257117

September 16, 1994

The Honorable William F. Clinger, Jr.
Ranking Minority Member
Committee on Government Operations
House of Representatives

Dear Mr. Clinger:

This fact sheet is in response to your request that we obtain certain information on procurements made by the Executive Office of the President (EOP) since January 1, 1990. You were interested in identifying the extent to which EOP contracts have been awarded under procedures using other than full and open competition and the reasons for restricting competition. Specifically, for each major procurement made during calendar years 1990 to 1993, you asked for the date of the procurement, the goods or services acquired, whether the contract was sole or limited sourced, and, if so, the reasons for restricting competition.

Scope and Methodology

As agreed with your office, we obtained information on contracts over \$25,000 awarded by the EOP Office of Administration between January 1, 1990, and December 31, 1993. EOP officials told us that the Procurement Branch in the EOP Office of Administration generally contracts for EOP procurements over \$25,000, but other EOP units make smaller procurements through purchase orders. We did not include such purchase orders in our review.

We reviewed all Office of Administration (OA) procurement files within our scope and extracted the following information for each contract: (1) the date the contract was awarded, (2) the contract number, (3) the name of the contractor, (4) the end-user agency within the EOP, (5) the goods or services purchased, (6) the contract value, (7) the type of competition used, and (8) the reasons noted in the contract file for restricting competition where other than full and open competition procedures were used. With respect to contract value, we used the highest of the estimated award value for the projected life of the contract, amended estimated value, or total obligations.

A significant portion (37 percent) of the contracts we reviewed involved multiyear obligations. Because the total estimated value of these contracts generally was higher than the initial contract award value, we obtained information on contract value by (1) dollar obligations in the year the

contract was awarded and (2) the total estimated value for the expected life of the contract. The total estimated contract values do not necessarily correspond to actual expenditures or funds appropriated for those purposes for any year or in total.

As agreed with your office, we did not evaluate the legitimacy of the reasons given for restricting competition or determine if the EOP adhered to federal procurement laws and regulations in awarding these contracts. We categorized contracts by the type of competition, the reasons for restricting competition, and the types of goods and services procured.

We interviewed officials of OA and the White House Counsel's Office to determine the organizational responsibility for major EOP procurements and to establish the universe of documents to be reviewed. To verify that we reviewed all contracts over \$25,000 awarded by the OA Procurement Branch during the period covered by our review, we obtained a list from the OA Financial Management Division (FMD) showing all disbursements over \$25,000 for OA contracts and purchase orders from January 1, 1990, to December 31, 1993. On the basis of the information provided by FMD, we determined that all contracts within the scope of our work had been made available for our review.¹

The FMD data also showed that OA used General Services Administration (GSA) schedules contracts to make 168 purchases over \$25,000 during the time period covered by our review, at a total cost of \$11.3 million. When agencies purchase from GSA schedules, they are procuring goods and services from vendors selected by GSA under competitive procedures for direct ordering by individual agencies. In addition, the FMD list included seven open market purchase orders issued between January 1, 1990, and December 31, 1993, and ranged in value from \$25,000 to \$48,606. However, we determined that only one had an initial purchase value of \$25,000 or more and that it was paid with donated rather than appropriated funds. The remaining six purchase orders were issued initially for amounts less than \$25,000 and subsequently amended to increase the purchase total. Consequently, none of the open market purchase orders fell within the scope of our review.

In addition, EOP officials provided partial documentation on three other contracts for telephone equipment and services. One contract was

¹The FMD listing reflected one contract with an initial award value of \$8,317 for which subsequent modifications in excess of \$25,000 each were issued, resulting in a cumulative value of \$76,517. Since the purpose of our work was to determine the level of competition for procurements with an initial award value of \$25,000 or more, we determined that this contract did not fall within our scope.

awarded in 1990 and two in 1992. Although these contracts involved obligations of OA funds, they were not awarded by the OA procurement staff. Since the contracts were not awarded by the OA procurement staff, the available documentation was incomplete and we did not include these contracts in our review. (This issue is discussed further in the agency comments section.)

We did our work between January and August 1994 at the EOP in Washington, D.C., in accordance with generally accepted government auditing standards. We discussed the information presented in this fact sheet with EOP officials and included their comments and clarifications where appropriate.

Background

According to the Federal Acquisition Regulation (FAR), by which the Competition in Contracting Act (CICA) of 1984 (P.L. 98-369, July 18, 1984) is implemented, there are three levels of competition:

- full and open competition, under which all responsible sources are permitted to compete for government contracts;
- full and open competition after exclusion of sources, under which agencies are required to use competitive contracting procedures but may restrict competition to (1) small businesses; (2) firms located in labor surplus areas; or (3) small, disadvantaged businesses under the Small Business Administration 8(a) Program. Agencies also may exclude particular sources in order to ensure alternate sources of supply; and
- other than full and open competition, under which agencies may contract without providing for full and open competition. For purposes of our review, we have categorized such contracts as either limited or sole source depending on whether offers were solicited from two or more sources or just one source, respectively. Under the FAR, agencies are expected to solicit offers from as many potential sources as is practical but may, if justified, solicit from and negotiate with only one source.

Generally, agencies are required to obtain full and open competition when procuring property or services, and must justify using other than full and open competition by certifying that one or more of the following conditions authorized under CICA and FAR apply: (1) the goods or services needed are available from only one responsible source and no other supplies or services will satisfy agency requirements; (2) the agency's need is of an unusual and compelling urgency; (3) the agency considers it necessary to contract with a particular source or sources to achieve

industrial mobilization, or to promote certain essential engineering, development, or research capability; (4) other than competitive procedures are required under the terms of an international agreement; (5) procurement through another executive agency or from a specified source is authorized expressly by statute or the agency's need is for a brand name commercial item for authorized resale; (6) disclosure of the agency's needs would compromise national security unless the agency is permitted to limit the number of sources; or (7) the head of the agency determines that using full and open competition is not in the public interest.

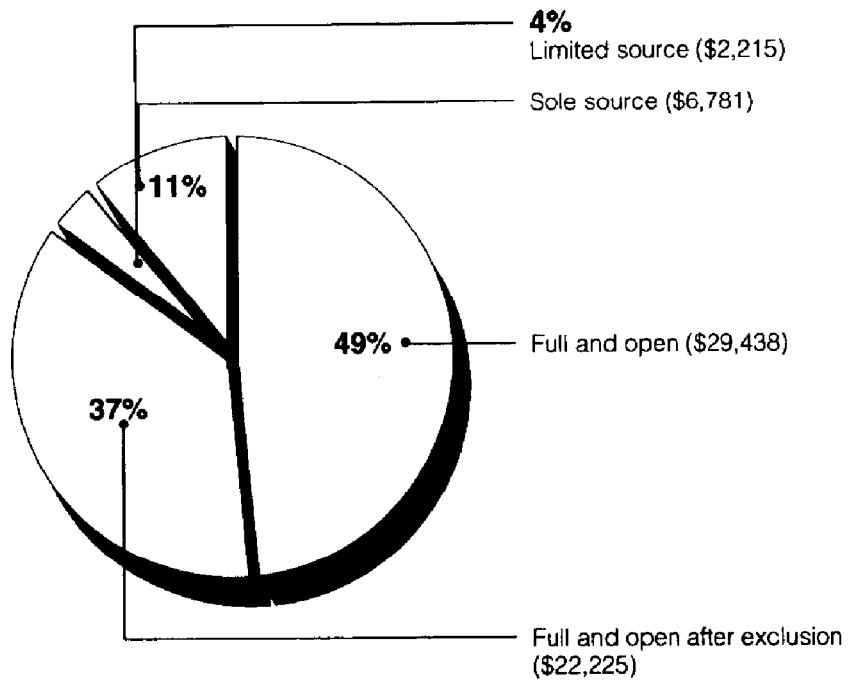
Results

EOP awarded a total of 77 contracts over \$25,000 during calendar years 1990 to 1993. In the summary information that follows, we excluded from the 77 contracts two 1993 telephone contracts shown in appendix I, table I.4, with a combined value of \$25.1 million. The 1993 telephone contracts replaced the 1990 and 1992 telephone contracts that were not awarded by OA, which were not included in our review. We reasoned that the comparison of 1993 OA contracts to other years within our scope would be more balanced if the 1993 telephone contracts were excluded from the summary information. The remaining 75 contracts that are summarized in the next section had a total estimated value of \$60.7 million. All of the detailed information you requested for each procurement is shown in appendix I and includes (1) the total estimated dollar value of contracts awarded by type of competition, (2) the number of contracts by type of competition, (3) the reasons given for restricting competition, and (4) the types of goods and services procured.

Dollar Value of Contracts by Type of Competition

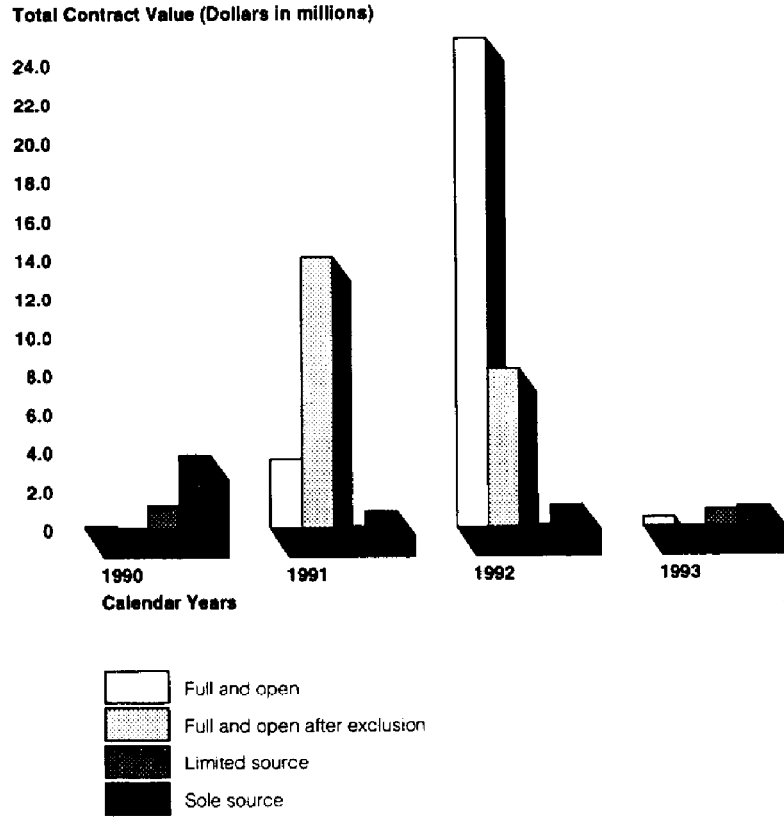
We categorized the 75 contracts on the basis of their total estimated dollar value according to 4 categories of competition. About 49 percent of the \$60.7 million total was awarded using full and open competition, 37 percent under full and open competition after exclusion of sources, 4 percent under limited source competition, and 11 percent on a sole source basis, as displayed in figure 1. The percentages in each competition category varied by year, as shown in figure 2.

Figure 1: Dollar Value of EOP Contracts Over \$25,000 by Type of Competition for Calendar Years 1990 to 1993



Source: EOP procurement files.

Figure 2: Dollar Value of EOP Contracts Over \$25,000 by Type of Competition and by Calendar Year



Source: EOP procurement files.

The percentage distribution for each procurement category and year and the applicable dollar values are summarized in table 1.

Table 1: Dollar Value of EOP Contracts Over \$25,000 by Type of Competition for Calendar Years 1990 to 1993

Dollars in thousands

Calendar year	Total value ^a	Full and open		Full and open after exclusion		Limited source		Sole source	
		Dollar value	Percent of total	Dollar value	Percent of total	Dollar value	Percent of total	Dollar value	Percent of total
1990	\$5,100	\$143	3%	\$0	0%	\$1,169	23%	\$3,788	74%
1991	18,551	3,588	19	14,040	76	75	0	849	5
1992	34,679	25,248	73	8,186	24	114	0	1,131	3
1993	2,328	459	20	0	0	857	37	1,012	43
Total^b	\$60,658	\$29,438	49%	\$22,226	37%	\$2,215	4%	\$6,780	11%

^aIn establishing the total dollar value of each contract, we used the highest of the estimated award value for the projected life of the contract, the amended estimated value, or total obligations. Since we were requested to obtain information on the basis of actual contract values, current dollars were used.

^bTotals may not add due to rounding.

Source: EOP procurement files.

Of the 75 contracts, 28 (37 percent) involved multiyear obligations, including several multiyear contracts where costs are expected to be spread out over several years. Actual first year costs, i.e., funds obligated during the year contracts were awarded, were \$18.1 million for the 75 contracts, as shown in table 2.

Table 2: Funds Obligated During Years Contracts Were Awarded

Dollars in thousands

Calendar year	Total number of contracts	Number of multiyear contracts	Total estimated value	First year costs ^a
1990	19	7	\$5,100	\$2,693
1991	20	11	18,551	6,605
1992	21	9	34,679	6,723
1993	15	1	2,329	2,060
Totals^b	75	28	\$60,659	\$18,081

^aFirst-year costs are based on obligations made in the year the contract was awarded. Multiyear contracts are subject to cancellation prior to expiration of the projected life of the contract.

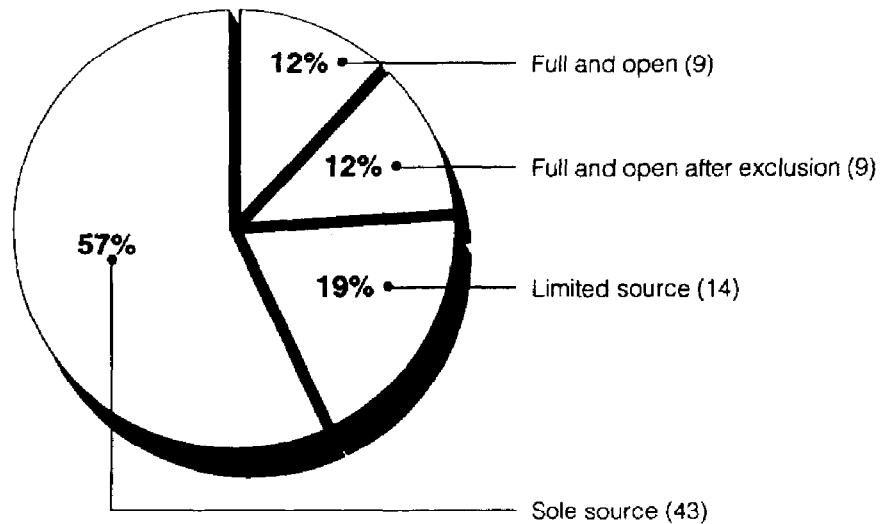
^bTotals may not add due to rounding.

Source: EOP procurement files.

Number of Contracts Awarded by Type of Competition

We also categorized the procurement data on the basis of the numbers of contracts awarded. The percentages in each category of competition changed considerably, particularly with respect to the sole source category. As shown in figure 3, 12 percent of all 75 EOP contracts from 1990 to 1993 were awarded under full and open competition, another 12 percent under full and open competition after exclusion of sources, about 19 percent under limited competition, and 57 percent on a sole source basis. Again, the percentages in each category varied by year as shown in figure 4.

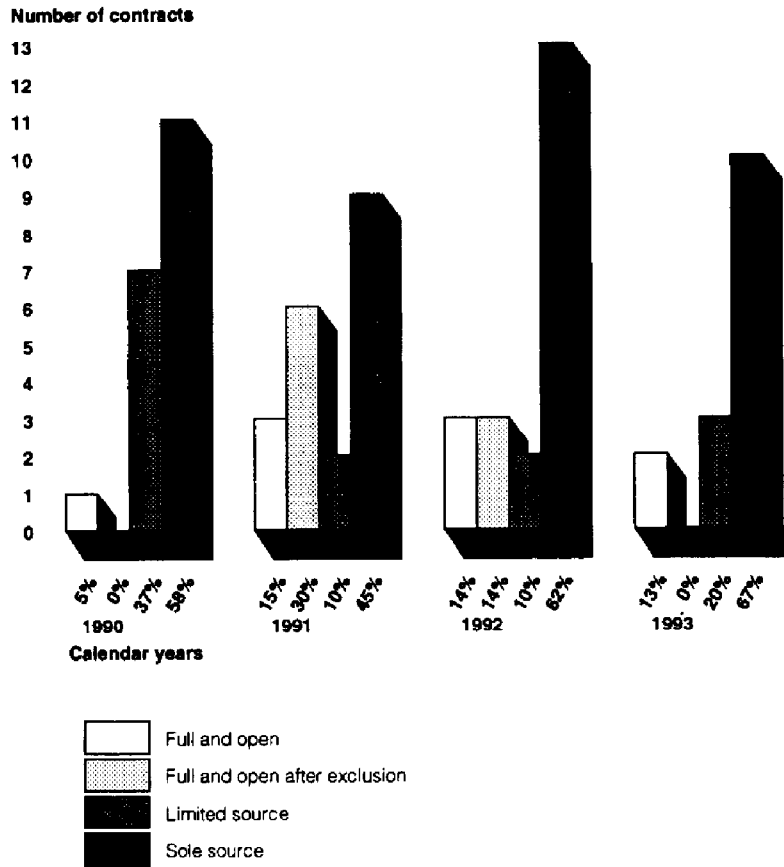
Figure 3: Number of EOP Contracts Over \$25,000 by Type of Competition for Calendar Years 1990 to 1993



Note: Totals may not add due to rounding.

Source: EOP procurement files.

Figure 4: Number of EOP Contracts Over \$25,000 by Type of Competition and by Calendar Year



Note: Totals may not add due to rounding.

Source: EOP procurement files.

The percentage distribution of total contracts for each procurement category and year and the numbers of contracts are summarized in table 3.

Table 3: Number of EOP Contracts Over \$25,000 by Type of Competition for Calendar Years 1990 to 1993

Calendar year	Total number of contracts	Full and open		Full and open after exclusion		Limited source		Sole source	
		Number of contracts	Percent of total	Number of contracts	Percent of total	Number of contracts	Percent of total	Number of contracts	Percent of total
1990	19	1	5%	0	0%	7	37%	11	58%
1991	20	3	15	6	30	2	10	9	45
1992	21	3	14	3	14	2	10	13	62
1993	15	2	13	0	0	3	20	10	67
Total	75	9	12%	9	12%	14	19%	43	57%

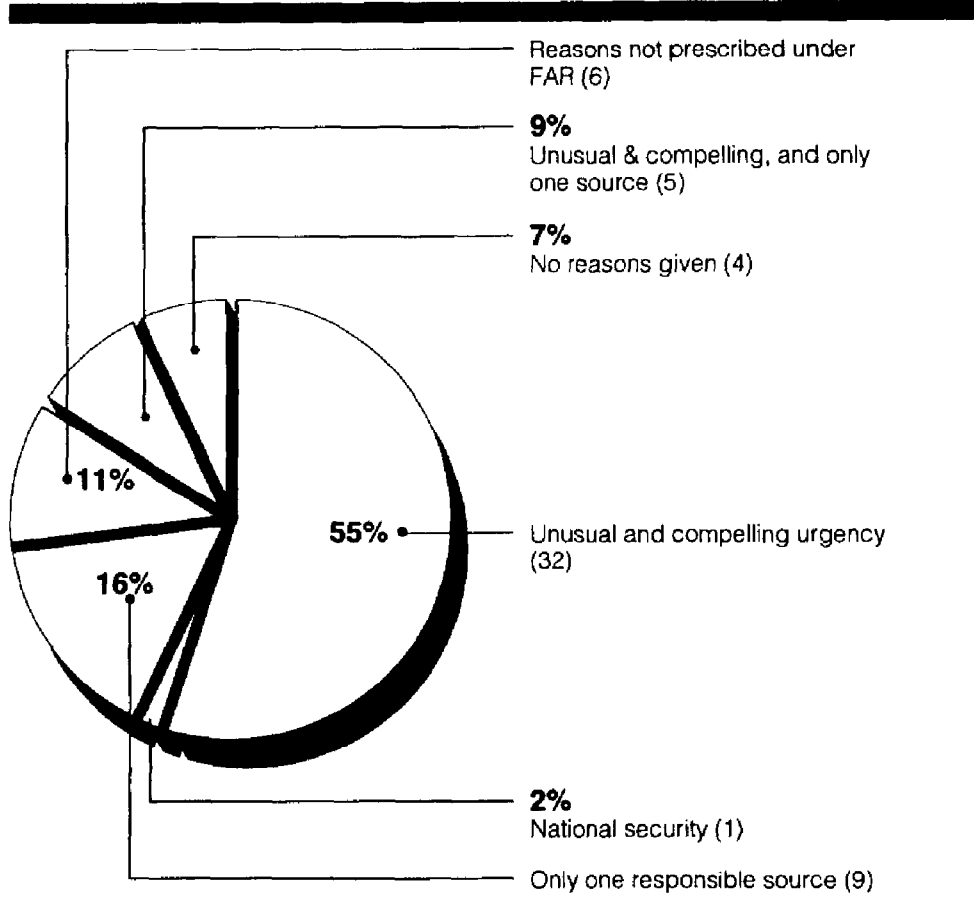
Note: Percentages may not add due to rounding.

Source: EOP procurement files.

Reasons Given for Restricting Competition

For calendar years 1990 to 1993, competition was restricted for 57 contracts, or 76 percent of the total number of EOP procurements we reviewed. As shown in figure 5, the most frequently cited reason for restricting competition was unusual or compelling urgency, which was used for 56 percent of all contracts awarded under other than full and open competition procedures. The second most frequently cited reason was that there was only one responsible source for a particular commodity or service, which was cited for 16 percent of the contracts. For five contracts, more than one reason was given for restricting competition, and for four contracts, the procurement file did not contain a reason. The scope of our work did not include evaluating the justifications given for restricting competition. However, we discuss in the following paragraph those instances where the reasons given did not conform to FAR or where no reasons were given. The percentages of reasons given for restricting competition for each calendar year are shown in figures 5, 6, and 7.

Figure 5: Reasons Given for Restricting Competition to One or a Limited Number of Sources for Calendar Years 1990 to 1993

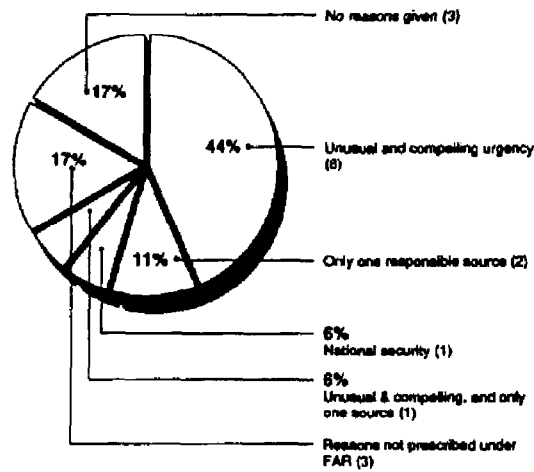


Note: Totals may not add due to rounding.

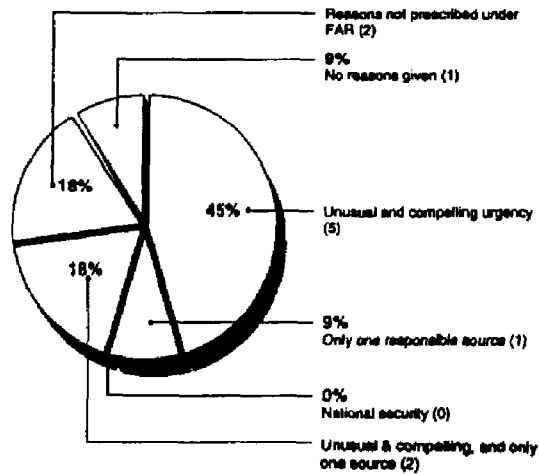
Source: EOP procurement files.

Figure 6: Reasons Given for Restricting Competition, Calendar Years 1990 and 1991

Calendar year 1990



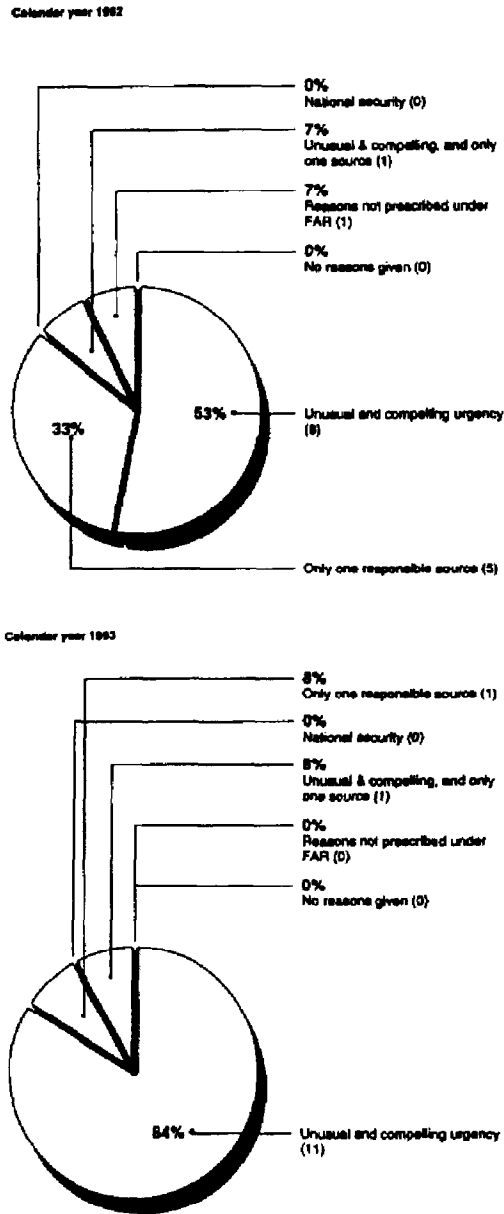
Calendar year 1991



Note: Totals may not add due to rounding.

Source: EOP procurement files.

Figure 7: Reasons Given for Restricting Competition, Calendar Years 1992 and 1993



Note: Totals may not add due to rounding.

Source: EOP procurement files.

Although our objectives did not include determining whether the EOP complied with FAR in these procurements, we noted that in six contracts that were awarded between 1990 and 1992, the only reasons cited for restricting competition were ones not prescribed under federal procurement regulations: (1) a contractor's past work and experience, (2) a belief that delaying the contemplated work to carry out a competitive procurement would be disruptive to EOP staff and would be more costly, (3) a limited number of products meeting technical accreditation standards, (4) the lack of required products on GSA schedules as a basis for making open market purchases under other than full and open competition, or (5) an assertion that a person selected for a program planning contract had the essential skills and experience needed. For another four contracts that were awarded in 1990 and 1991, the EOP provided no reason for restricting competition.

Types of Goods and Services Procured

As shown in table 4, the 75 contracts were used most frequently to procure computer equipment and supplies, including hardware, software, peripheral equipment, and related maintenance. Specifically, 25 of the 75 contracts (33 percent) were for these goods and services. The next most frequently procured contracts were for management and consulting services, accounting for 12 of the 75 contracts (16 percent).

**Table 4: Types of Goods and Services
Procured by Number of EOP Contracts
From 1990 to 1993**

Goods and services procured	1990	
	Number	Percent
Computer equipment and supplies: hardware, software, peripheral equipment, and maintenance (lease/purchase)	5	26%
Management/program consulting services: studies, analyses, and graphic/written products	1	5
Computer program application services: design, development, and implementation	2	11
Conference and meeting services	4	21
Telecommunications services: systems design and equipment installation/maintenance	2	11
Published/electronic information services: subscriptions and on-line network access	0	0
Specialized support services: employee counseling, mail handling, disaster preparedness, and program planning	1	5
Office space leases	1	5
Office furniture	1	5
Motor vehicle leases	0	0
Building security services and equipment	1	5
Building alterations	1	5
Total	19	

Numbers and percentages of EOP contracts per calendar year							
1991		1992		1993		Total	
Number	Percent	Number	Percent	Number	Percent	Number	Percent
9	45%	4	19%	7	47%	25	33%
1	5	7	33	3	20	12	16
3	15	4	19	0	0	9	12
1	5	0	0	2	13	7	9
1	5	0	0	1	7	4	5
0	0	3	14	1	7	4	5
0	0	2	10	1	6	4	5
1	5	0	0	0	0	2	3
1	5	0	0	0	0	2	3
1	5	1	5	0	0	2	3
1	5	0	0	0	0	2	3
1	5	0	0	0	0	2	3
20		21		15		75	

Source: EOP procurement files.

When categorized on the basis of total estimated dollar value rather than number of contracts, more was spent on computer program application services, including design, development, and implementation of software systems. As shown in table 5, nearly \$29 million of the \$60.7 million total expenditures for calendar years 1990 to 1993 (48 percent) were for these goods and services. Computer equipment and supplies was the next largest category, accounting for nearly \$14 million (23 percent).

Table 5: Types of Goods and Services Procured by Total Dollar Value of EOP Contracts From 1990 to 1993

Dollars in thousands

Goods and services procured	1990	
	Value ^a	Percent
Computer program application services: design, development, and implementation	\$84	1.6%
Computer equipment and supplies: hardware, software, peripheral equipment, and maintenance (purchase/lease)	1,559	30.6
Management and program consulting services: studies, analyses, and graphic/written products	1,750	34.3
Building security services and equipment	125	2.4
Conference and meeting services	289	5.7
Telecommunications services: system design and equipment installation/maintenance	716	14.0
Specialized support services: employee counseling, mail handling, disaster preparedness, and program planning	143	2.8
Building alterations	330	6.5
Published and electronic information services	0	0
Motor vehicle leases	0	0
Office furniture	79	1.5
Office space leases	26	0.5
Total^b	\$5,100	

Types of goods and services procured by dollar value of EOP contracts

1991		1992		1993		Total	
Value	Percent	Value	Percent	Value	Percent	Value	Percent
\$6,775	36.5%	\$21,980	63.4%	0	0%	\$28,840	47.5%
8,801	47.4	2,215	6.4	1,110	47.7	13,683	22.6
311	1.7	9,865	28.4	590	25.3	12,517	20.6
1,443	7.8	0	0	0	0	1,567	2.6
950	5.1	0	0	88	3.8	1,326	2.2
90	0.5	0	0	118	5.1	924	1.5
0	0	344	1.0	326	14.0	813	1.3
34	0.2	0	0	0	0	364	0.6
0	0	124	0.4	98	4.2	222	0.4
62	0.3	152	0.4	0	0	214	0.4
33	0.2	0	0	0	0	112	0.2
52	0.3	0	0	0	0	78	0.1
\$18,551		\$34,679		\$2,329		\$60,659	

^aIn establishing the total dollar value of each contract, we used the highest of the estimated award value for the projected life of the contract, the amended estimated value, or total obligations.

^bTotals may not add due to rounding.

Source: EOP procurement files.

As with the other categorizations of the data, percentage distributions by category varied by year. This was the case for numbers of contracts by category of purchases as well as for the dollar values of goods and services purchased.

Agency Comments

We discussed a draft of this fact sheet with EOP officials, including the Director and Assistant Director of the Office of Administration, an Assistant Counsel to the President, the General Counsel and Assistant General Counsel, OA, the Chief, Procurement Branch, OA, and a

representative of the Office of Management and Administration, White House Office. These officials made several comments about the information contained in the draft report and the manner in which some of the information was reported.

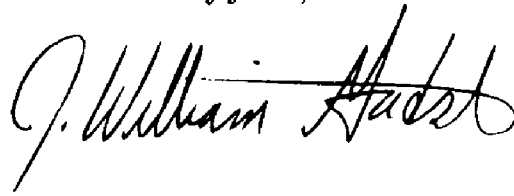
As explained in the draft report, we had shown the total estimated value of each contract in the year of award, even for multiyear contracts. Our rationale was that the total value of the contract would be an important factor in choosing the procurement method. However, EOP officials were concerned that displaying the total estimated dollar values for the projected life of each contract in the year of award could (1) distort the distribution of contracts by types of competition for years when unusually large, multiyear contracts were awarded and (2) give the appearance that obligations in certain years exceeded budget authority. Therefore, for clarity purposes, we added to our presentation information on first-year obligations for each contract and in the aggregate.

EOP officials also provided partial documentation on three additional telephone contracts awarded in 1990 and 1992. While those contracts involved obligations of OA funds, they were not awarded by the OA Procurement Branch and EOP officials said they could not locate the contract files. Therefore, we excluded the 1990 and 1992 telephone contracts from our review. Since the 1993 telephone contracts replaced the 1990 and 1992 telephone contracts, we deleted the 1993 contracts from our yearly comparisons, but included detailed information on the 1993 contracts in appendix I. We reasoned that because of the high dollar value of the 1993 telephone contracts and the exclusion from our review of the contracts they replaced, a comparison of yearly purchases would be distorted if the 1993 contracts were included.

Copies of this fact sheet are being provided to interested congressional committees; the Deputy Assistant to the President for Management and Administration; and the Director, Office of Management and Budget. We also will make copies available to others upon request.

The major contributors to this fact sheet are listed in appendix II. If you have any questions concerning this fact sheet, please contact me at (202) 512-8387.

Sincerely yours,

A handwritten signature in black ink, reading "J. William Gadsby". The signature is written in a cursive style with a large, stylized initial "J".

J. William Gadsby
Director, Government Business
Operations Issues

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Abbreviations

CEQ	Council on Environmental Quality
CICA	Competition in Contracting Act
EC	European Community
EOP	Executive Office of the President
FAR	Federal Acquisition Regulation
FMD	Financial Management Division
GSA	General Services Administration
IRMD	Information Resources Management Division
JMMFF	James Madison Memorial Fellowship Foundation
NAFTA	North American Free Trade Agreement
NSA	National Security Agency
NSPC	National Space Council
OA	Office of Administration
OMB	Office of Management and Budget
ONDCP	Office of National Drug Control Policy
OPD	Office of Policy Development
OSTP	Office of Science and Technology Policy
PC	personal computer
PFIAB	President's Foreign Intelligence Advisory Board
SBA	Small Business Administration
SCIF	sensitive compartmentalized information facility
UNCED	United Nations Conference on Environment and Development
USIP	United States Institute of Peace
USTR	United States Trade Representative
VPR	Vice President's Residence
WHO	White House Office

Executive Office of the President Procurement Data for Calendar Years 1990 to 1993

Detailed information concerning EOP contracts over \$25,000 awarded between January 1, 1990, and December 31, 1993, is presented by calendar year in tables I.1 through I.4. For each of the 77 contracts we reviewed, the following data elements are shown: (1) date of contract award; (2) contract number; (3) name of contractor; (4) EOP end-user agency; (5) goods or services purchased; (6) dollar value¹ of the contract; (7) type of competition used and the reasons given for limiting competition, where applicable.

¹Contract values are shown according to (a) obligations made in the year the contract was awarded and (b) total estimated value of the contract.

**Appendix I
Executive Office of the President
Procurement Data for Calendar Years 1990
to 1993**

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Executive Office of the President
Procurement Data for Calendar Years 1990
to 1993**

**Table I.1: EOP Contracts Over \$25,000
for Calendar Year 1990**

Dollars in thousands

Award date	Contract number	Contractor	EOP end-user agency	Goods or services purchased
1/17/90	DCOC03	American Management Systems, Inc.	ONDCP	Computer application systems design services for ONDCP correspondence control system
2/27/90	WOC003	Grid Systems Corporation	WHO	50 computers, software, and related equipment for portable work stations
3/19/90	MBOC01	Bell Atlanticom Systems, Inc.	OMB	On-site field engineering support for maintenance of OMB telephone system
3/28/90	MF0C02	J.W. Marriott Hotel	CEQ	Labor, materials, and facilities for Conference on Global Change
4/17/90	MF0C03	Design Cuisine	CEQ	Catering for Conference on Global Change
5/3/90	JMOC01	Canadair Challenger, Inc.	JMMFF	Sublease office space for foundation for 5 months
6/25/90	IPOC01	Close Up Foundation	USIP	Event management services for "Weekend in Washington" for National Peace Essay Contest winners
6/25/90	MF0C04	University of Alaska	CEQ	Support for conference on shared living in the Bering Sea
6/28/90	DCOC04	American Management Systems, Inc.	ONDCP	Develop and implement customized software application for a drug strategy tracking system

**Appendix I
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Procurement Data for Calendar Years 1990
to 1993**

Contract value		Type of competition				Reasons given for restricting competition (limited or sole source)
First year cost ^a	Total value ^b	Full and open	Full and open after exclusion ^c	Limited source	Sole source	
\$46.0	\$46.0			x		None.
\$225.0	\$225.0				x	Only one responsible source and unusual and compelling urgency. "The White House ... depends upon a standardized portable work station...." "the Grid system ... was the most advantageous.... This system is completely compatible with existing ... laptop computer systems."
\$134.8	\$462.0				x	Unusual urgency. Predecessor contract with Bell Atlanticom, which supplied OMB "Eagle" telephone system, had expired. "After technical discussions with other sources, ... it was determined that ... approaches offered ... were not acceptable."
\$152.0	\$152.0			x		Unusual and compelling urgency. On February 23, 1990, President Bush invited all countries to the Global Change conference on April 16-18, 1990. "After much searching, it was determined that the [J.W.] Marriott was the only firm which had competitive pricing with availability."
\$38.1	\$38.1			x		Unusual and compelling urgency. Requirement established on March 16, 1990, for April 16 conference.
\$26.0	\$26.0			x		None.
\$38.5	\$38.5				x	"Sole Source contract based on past work and experience...." "...services required are unique and not ordinary..." "Close Up last year contributed substantially to ... the Awards Program."
\$60.0	\$60.0				x	Unusual and compelling urgency. "Because many of the participants ... are from ... academia, CEQ desires to host the conference in an academic setting. ...the University of Alaska ... provides ready access to experts in joint U.S.-Soviet environmental issues."
\$38.4	\$38.4				x	"...the tracking system must be in place by August 1990. ... This time-frame truly makes this procurement Compelling and Urgent."

(continued)

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Award date	Contract number	Contractor	EOP end-user agency	Goods or services purchased
7/26/90	DC0C05	Monitor Security and Control Systems	ONDCP	Integrated access control and alarm monitoring for ONDCP offices
8/9/90	DC0C06	Charles G. Stott & Co., Inc.	ONDCP	Conference room furniture: 112 chairs and 7 tables
8/15/90	DC0C07	Bell Atlantic Network Services, Inc.	ONDCP	Labor, management, and material for telephone system installation
9/19/90	MB0C02	Xerox Corporation	OMB	Purchase 16 Xerox encryption units for handling of classified information
9/28/90	DC0C08	Gescan International	ONDCP	Purchase & installation of secure message handling system, including computer hardware, software, & implementation workshop
9/28/90	DC0C09	ABT Associates, Inc.	ONDCP	Identify, collect, evaluate, validate, and manage research data on drugs
9/28/90	OA1C01	Institute for Human Resources	EOP	Implement employee assistance program for approximately 1,700 EOP employees, to include counseling, case management, & employee briefings
9/28/90	OA0C02	Digital Equipment Corporation (DEC)	EOP-IRMD	Purchase 3 DEC computers currently leased for OMB and lease additional computer hardware and peripheral equipment

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Contract value		Type of competition				Reasons given for restricting competition (limited or sole source)
First year cost ^a	Total value ^b	Full and open	Full and open after exclusion ^c	Limited source	Sole source	
\$100.7	\$124.5			x		"...security equipment (including wiring) must be installed prior to walls being built." "Installation after moving ... would create ... disruption and inconvenience..." and add "...at least \$20,000 ..."
\$78.6	\$78.6				x	"We believe this procurement to be Compelling and Urgent because the ... furniture will be required immediately after our relocation [late September 1990]. Furniture could not have been ordered prior to this time due to ... structural changes made in conference room configuration."
\$254.2	\$254.2				x	"We believe this procurement to be Compelling and Urgent because the telephone system must be installed while the new [ONDCP] space is under construction. Delaying ... until after the interior walls are constructed (early August) will add at least \$10,000 to the installation cost of the system."
\$94.4	\$94.4				x	Only one responsible source. "...the only encryption unit approved by NSA [National Security Agency] for Ethernet networks is the Xerox Encryption Unit system."
\$146.7	\$146.7				x	"We believe this procurement to be Compelling and Urgent because the handling and distribution of secure messages is essential to ONDCP's development and implementation of the national drug strategies and to the overall drug policy ... required by law."
\$200.0	\$1,750.0				x	None.
\$33.1	\$143.1	x				Not applicable.
\$475.8	\$639.8				x	"In order to continue present operation, ... [EOP] proposes to acquire the existing installed equipment... No manufacturer makes equipment that is plug compatible with the DEC disc controllers necessary to continue operations."

(continued)

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Award date	Contract number	Contractor	EOP end-user agency	Goods or services purchased
9/28/90	VROC01	NICO Construction	VPR	Construct handicap access facilities at VPR
9/30/90	DCOC10	American Computer Technology	ONDCP	Tempest computer system ^d
Totals	19			\$2,693.3

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Contract value		Type of competition			Reasons given for restricting competition (limited or sole source)
First year cost ^a	Total value ^b	Full and open	Full and open after exclusion ^c	Limited source	
\$139.6	\$329.6			x	National security. Contractor required to have access "...to the most sensitive details of the VP schedule and to classified documents relating to security devices at the Residence." "... only vendor with [appropriate security] clearances will be allowed to review blueprints and inspect ... job site."
\$411.4	\$452.7			x	"To meet CIA's accreditation standards, tempest computers must be utilized or the [SCIF] must be altered..." "...it was cost prohibitive to alter the SCIF..."
\$5,099.6	1	0	7	11	

Legend: x = competition used

^aFirst-year costs are based on obligations made in the year the contract was awarded.

^bContract values are based on the highest of estimated award value for the projected life of the contract, amended estimated value, or total obligations.

^cContracts shown as "full and open after exclusion" consist of those set aside for small businesses, or for small, disadvantaged businesses (SBA 8(a) Program), and are so defined under provisions of FAR, Subpart 6.2.

^d"Tempest" is the term used for National Security Agency-approved computer equipment for handling of classified information.

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**Table I.2: EOP Contracts Over \$25,000
for Calendar Year 1991**

Dollars in thousands

Award date	Contract number	Contractor	EOP end-user agency	Goods or services purchased
2/7/91	OA1C03	SBA Subcontractor, Information Management Consultants	EOP	Level of effort contract to evaluate, select, acquire, and install a Relational Database Management System for the EOP Data Center.
4/23/91	VR1C01	Baker Electric	VPR	Electrical services: underground wiring from addition to other portions of residence
5/24/91	OA1C06	IBM	EOP	Purchase mainframe computer, extended processor, and related equipment for EOP Data Center, and renewable maintenance services for life of system (84 mos.)
6/26/91	OA1C05	SBA Subcontractor, Data Computer Corporation of America	EOP	Computer software application support services, such as systems analysis, programming, and technical documentation to assist OMB
6/27/91	DP1C01	W.D. Campbell Co.	OPD	Acquired 13 pieces of furniture for 6 computer work-stations in the White House, some of which was custom-built to fit available space
8/7/91	DC1C02	Progressive Technologies	ONDCP	Calera Model 9000 compound document processor with "Top Scan Professional software to include added Tempest Value." ^d
8/8/91	W1C005	SBA Subcontractor, MASTECH System Corporation	WHO	Provide equipment, cables, software, and maintenance to implement a mail correspondence tracking and control capability for presidential mail

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Contract value (\$000)		Type of competition			Reasons given for restricting competition (limited or sole source)	
First year cost ^a	Total value ^b	Full and open	Full and open after exclusion ^c	Limited source		Sole source
\$418.2	\$1,250.8		x			Not applicable.
\$33.9	\$33.9			x		None.
\$1,977.5	\$2,082.9	x				Not applicable.
\$689.8	\$775.1		x			Not applicable.
\$33.4	\$33.4				x	"...urgency of the project." "...current situation is dysfunctional and is impacting ... productivity." Must "...commence and be completed during last two weeks of August while President and many senior staff are on travel." Contractor "appears uniquely able to meet requirements."
\$57.4	\$57.4				x	"A market survey revealed a lack of tempest-approved scanners under GSA [General Services Administration] Schedules Contracts, therefore it was determined that open market procedures under other than full and open competition would be used."
\$477.8	\$1,514.2		x			Not applicable.

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Dollars in thousands

Award date	Contract number	Contractor	EOP end-user agency	Goods or services purchased
8/23/91	DP1C02	Manulife Real Estate	OPD	Lease 3,649 square feet of office space at 1850 M Street through 1/92
9/9/91	DC1C03	Science Application International Corporation	ONDCP	Development of telecom. system documentation, such as detailed survey of equipment, floor plans, and wiring diagrams
9/10/91	MB1C02	Government Technology Services	OMB	Computer hardware: 10 external enclosures with 320MB hard drives, 10 adapters with cache, and 10 card-to-option cables
9/20/91	OA1C07	SBA Subcontractor, Pulsar Data Systems	EOP	Custom configured computer work-stations, including peripheral equipment, direct access storage devices, and other computer equipment, and maintenance, trouble shooting, hardware & software installation, and training
9/23/91	OA1C08	COMPUTECH, Inc.	OMB	Computer software application support for the OMB, such as computer system analysis, programming, technical documentation, and system development and modernization

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Contract value (\$000)		Type of competition				Reasons given for restricting competition (limited or sole source)
First year cost ^a	Total value ^b	Full and open	Full and open after exclusion ^c	Limited source	Sole source	
\$51.5	\$51.5				x	Unusual and compelling urgency. "Because of its critical need for a close, daily working relationship, the ... [National Council on Education Standards and Testing] must be located in or very near the same building with the ... [National Educational Goals] Panel... GSA was contacted—they did not have any space available under existing leases which met the stated need..." "the [GSA] has delegated authority to [OPD] to acquire office space for an emergency situation."
\$53.0	\$90.1				x	Only one responsible source and unusual and compelling urgency. Contractor was "instrumental in design and layout of all ONDCP telecommunications systems under a prior contract... To make an award to any other ... would result in unacceptable delay."
\$40.9	\$40.9			x		"The required equipment was not found on a current GSA Schedule, therefore it was determined that open market procedures other than full and open competition would be used. Prices and availability were solicited from four ... dealers."
\$1,971.9	\$4,800.0		x			Not applicable.
\$14.0	\$4,749.4		x			Not applicable.

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Award date	Contract number	Contractor	EOP end-user agency	Goods or services purchased
9/24/91	DC1C05	SIGMA Data	ONDCP	Purchase 270 2MB RAM upgrade chips for IBM PS/2 personal computers and 160 386SX20 mhz central processing units to upgrade the PS/2 computers
9/25/91	DC1C04	BOTEC Analysis Corporation	ONDCP	Study to assess heroin availability, usage, prices, trends, and related issues
9/26/91	DC1C06	SBA Subcontractor, Bright Associates	ONDCP	Conference planning services for the ONDCP
9/27/91	DC1C07	American Computer Technology	ONDCP	Purchase of seven custom-configured Tempest computer workstations, including peripheral equipment
9/27/91	SC1C01	Grid Federal Systems	NSPC	Purchase two Gridcase portable Tempest computers, including related equipment and software
9/30/91	DC1C01	AM-PRO Protective Services, Inc.	ONDCP	Armed security guard services for ONDCP offices at 750 17th Street and 800 Connecticut Avenue
10/7/91	OA2C01	Chrysler Corporation	EOP	1 year term contract for vehicle leases
11/27/91	OA2C02	Landmark Systems Corporation	EOP	Renewal of software licenses and products used on EOP mainframe computer, and product maintenance
Totals		20		

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Contract value (\$000)		Type of competition				Reasons given for restricting competition (limited or sole source)
First year cost ^a	Total value ^b	Full and open	Full and open after exclusion ^c	Limited source	Sole source	
\$ 99.7	\$99.7				x	ONCDP has an "urgent and compelling requirement to upgrade" existing IBM personal computers. The Agency [ONDCP] evaluated available solutions and determined that the upgrade items offered by ... SIGMA DATA was the best technical solution offered."
\$61.4	\$311.4				x	"Compelling and urgent... In order to make correct policy and budget decisions, ONDCP must have a complete and supportable heroin threat analysis, based on the most current data available."
\$298.0	\$950.0		x			Not applicable.
\$154.3	\$154.3				x	Only one responsible source and unusual and compelling urgency. ONDCP needs to "expand their Secure Communications Center" to "comply with ... regulations regarding processing of classified information." Contractor provided original tempest equipment. "...it is essential that the same type of equipment be procured."
\$26.3	\$26.3				x	"The National Space Council has an urgent requirement to procure Tempested computers." "The proposed contractor ... is the only firm that has a portable tempest computer endorsed by the National Security Agency."
\$65.6	\$1,442.7	x				Not applicable.
\$54.9	\$62.1	x				Not applicable.
\$25.1	\$25.1				x	Landmark's products "are currently installed on the EOP mainframe computer... vendor's copyright/patent precludes competition in satisfying this requirement."
\$6,604.6	\$18,551.2	3	6	2	9	

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Legend: x = competition used

^aFirst-year costs are based on obligations made in the year the contract was awarded.

^bContract values are based on the highest of estimated award value for the projected life of the contract, amended estimated value, or total obligations.

^cContracts shown as "full and open after exclusion" consist of those set aside for small businesses, or for small, disadvantaged businesses (SBA 8(a) Program), and are so defined under provisions of FAR, Subpart 6.2.

^d"Tempest" is the term used for National Security Agency-approved computer equipment for handling classified information.

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**Table I.3: EOP Contracts Over \$25,000
for Calendar Year 1992**

Dollars in thousands

Award date	Contract number	Contractor	EOP end-user agency	Goods or services purchased
1/13/92	SC2C01	ANSER	NSPC	Technical research and administrative support for study plan, studies, meetings and report production for Vice President's Space Policy Advisory Board
1/13/92	OA2C04	Phoenix Systems, Inc.	OMB	Provide computer applications support services to the OMB for the Decision Support Reengineering Project to modernize the system used by OMB for central budget analysis work
1/14/92	OA2C03	SAS Institute, Inc.	EOP	Renewal of annual license for copyright/patented software used on EOP mainframe computer
3/16/92	DC0C02	American Management Systems	ONDCP	Upgrade the ONDCP Correspondence Control System and Strategy Tracking System
5/28/92	OA2C05	BT North America, Inc.	EOP	Dial-up computer-based information services for the EOP computer information system, with approximately 1,000 users
6/5/92	MF2C01	Grabhorn Studio	CEQ	Production of book for UNCED

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Contract value		Type of competition				Reasons given for restricting competition (limited or sole source)
First year costs ^a	Total value ^b	Full and open	Full and open after exclusion ^c	Limited source	Sole source	
\$133.6	\$202.5				x	Unusual and compelling urgency. "Board needs objective studies and technical assessments supporting time-urgent high priority space policy assessments... Due to the short time frame between filing the charter of the Board ... and selection of the Board ... there was insufficient time to competitively procure the services required."
\$44.8	\$44.8				x	Only one responsible source. "Phoenix Systems, Inc. helped develop the original Central Budget System [used by OMB] and has been involved in the continuing evolution of the system. Additional costs and unacceptable delays would occur if awarded to others."
\$61.9	\$124.8				x	"The software products renewed and upgraded are currently installed on the EOP mainframe computer and are an intricate part of the EOP computer environment. ...the proposed vendor's copyright/patent precludes competition ... Thus, the software products ... acquired under this requirement are available from only one responsible source and no other type of software will satisfy this requirement."
\$ 77.1	\$77.1				x	Only one responsible source. This is a "follow on contract for the continued development of a major system... To award to another firm would result in substantial duplication of cost ... or unacceptable delays in fulfilling the agency's requirements."
\$40.0	\$40.0				x	Unusual and compelling urgency. "The primary source of information used in OASIS [EOP local area network services] ... is via BT Tymnet... Funds under our existing purchase order have been exhausted and additional funding is necessary to permit the services to be used ... during the balance of this fiscal year."
\$50.3	\$50.3				x	Unusual and compelling urgency, book to be released in first week of June. "The brochure will serve as the [U.S.] communication strategy for UNCED. Without the brochure the Government will be unable to effectively communicate its position or seriously pursue national objectives... The task is of special urgency because of the evolving character of these negotiations."

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Dollars in thousands

Award date	Contract number	Contractor	EOP end-user agency	Goods or services purchased
7/15/92	OA2C06	Sungard Recovery Services, Inc.	EOP	Disaster recovery services for the EOP.
7/31/92	SC2C02	Bohdan Associates, Inc.	NSPC	Acquisition of 16 IBM 1728 PCs, related equipment and software, and hardware/software installation and integration services
8/10/92	TN2C03	Jauregui, Naverrete y Nader	USTR	Opinions on Mexican law concerning anti-dumping and countervailing duty determinations to support U.S. negotiations for NAFTA
9/1/92	AB2C01	Hetra Computer & Communications Industries, Inc.	PFIAB	Tempest optical scanning archive system, including six workstation computers and related equipment ^d
9/11/92	DC2C03	CSR, Inc.	ONDCP	To conduct short-term research projects and issue related work products to assist ONDCP in developing the National Drug Control Strategy and measuring its effects
9/11/92	DC2C04	BOTEC Analysis Corporation	ONDCP	To conduct short-term research projects and issued related work products to assist ONDCP in developing the National Drug Control Strategy and measuring its effects.

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Contract value		Type of competition				Reasons given for restricting competition (limited or sole source)
First year costs ^a	Total value ^b	Full and open	Full and open after exclusion ^c	Limited source	Sole source	
\$153.6	\$315.9				x	Unusual and compelling urgency. "The possibility exists as a result of the current facilities contract competition that the EOP ... would not have disaster recovery services... It is therefore vitally compelling and urgent that the Office of Administration insure ... Disaster Recovery Services..."
\$67.8	\$67.8			x		Unusual and compelling urgency. "The effective support of the Vice President's Space Policy Advisory Board during the conduct of their initial two studies, currently in progress, makes it essential that the National Space Council computer systems be upgraded immediately."
\$30.0	\$30.0				x	Unusual and compelling urgency. "The U.S. ... negotiating team needs immediate expert advice ... in order to continue to negotiate toward the U.S. Government's objectives, particularly in light of the priority of this negotiation on the President's agenda and the pace with which negotiations are proceeding."
\$94.2	\$94.2				x	Only one responsible source and unusual and compelling urgency. Hetra is "the only manufacturer of a tempest certified scanner..." System needs to be "installed and in operation prior to the national elections in order to be utilized during any possible transition."
\$380.5	\$4,195.8	x				Not applicable.
\$661.9	\$5,300.0		x			Not applicable.

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Award date	Contract number	Contractor	EOP end-user agency	Goods or services purchased
9/24/92	DC2C05	SBA Subcontractor, TWD & Associates	ONDCP	Telecom. and data processing support services for ONDCP, including management and administration for final development of Correspondence and Strategy Tracking System, and telecom. and data processing facility operations support
9/25/92	OA3C01	PRC, Inc.	EOP	Contractor support for facilities management of the EOP Data Center, and ad hoc software applications and telecom. support services
9/29/92	ST2C01	Grabhorn and Associates	OSTP	Graphic and art work services to produce two, stand alone, 20-page brochures
9/30/92	MF2C02	Science Applications International Corporation	CEQ	Contractor assistance with preparation of reports and other documents, meeting support, and other tasks related to purpose of CEQ Coastal America project
10/26/92	MF3C01	April Maupin	CEQ	Office management support to plan CEQ workshops and meetings

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Contract value		Type of competition				Reasons given for restricting competition (limited or sole source)
First year costs ^a	Total value ^b	Full and open	Full and open after exclusion ^c	Limited source	Sole source	
\$573.1	\$958.1		x			Not applicable.
\$3,743.3	\$20,900.0	x				Not applicable.
\$46.5	\$46.5			x		Unusual and compelling urgency. "Distribution of the Report on Research Intensive Universities and their Relationship with Government and the associated brochures ... are required by mid-December 1992. Delay in award ... would result in serious injury ... to the Government in that it would not be able to strengthen its scientific efforts through coordination with Congress, federal agencies and the public."
\$40.0	\$40.0				x	Unusual and compelling urgency. "Meeting the current schedule requires delivery ... with no contractor orientation period. Failure to keep the current schedule would risk loss of the opportunity to develop an important Coastal America educational product."
\$27.7	\$27.7				x	"We feel April has the skills essential for operating an efficient, effective office and her experience is exactly what is needed to pull together and complete these time sensitive projects." Skills cited included office management, knowledge of dBase, and course work in English and government.

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Award date	Contract number	Contractor	EOP end-user agency	Goods or services purchased
11/3/92	OA3C03	Desktop Data, Inc.	EOP	Computer-based information systems for commercial broadcast wire services
11/6/92	OA3C02	Press Association, Inc.	EOP	Provide computer-based information services from news wire services
12/16/92	OA3C05	Chrysler Corporation	EOP	Motor vehicle leases
12/21/92 ^e	OA3C06	SBA Subcontractor, Pulsar Data Systems	EOP	Purchases of computer hardware, software, installation, maintenance, trouble shooting, and training
Totals	21			

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Contract value		Type of competition				Reasons given for restricting competition (limited or sole source)
First year costs ^a	Total value ^b	Full and open	Full and open after exclusion ^c	Limited source	Sole source	
\$37.3	\$37.3				x	Only one responsible source. "Without these services, the OASIS [EOP local area network services] user community would experience a disruption of daily operations because of an inability to respond to inquiries" from the press, public, and Congress. No other sources "... have been found which can provide immediately useable and compatible connections with the OASIS computer system."
\$46.7	\$46.7				x	"Only a single responsible source can provide the immediate access to the information services required... We have investigated alternative established service sources... None of these can provide timely access to the broadly-based information sources required..."
\$53.4	\$152.0	x				Not applicable.
\$359.3	\$1,927.7		x			Not applicable.
\$6,722.6	\$34,679.2	3	3	2	13	

Legend: x = competition used

^aFirst-year costs are based on obligations made in the year the contract was awarded.

^bContract values are based on the highest of estimated award value for the projected life of the contract, amended estimated value, or total obligations.

^cContracts shown as "full and open after exclusion" consist of those set aside for small businesses, or for small, disadvantaged businesses (SBA 8(a) Program), and are so defined under provisions of FAR, Subpart 6.2.

^d"Tempest" is the term used for National Security Agency-approved computer equipment for handling classified information.

^eEOP awarded contract to SBA in December 1992; SBA did not subcontract with Pulsar Data Systems until February 1993.

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**Table I.4: EOP Contracts Over \$25,000
for Calendar Year 1993**

Dollars in thousands

Award date	Contract number	Contractor	EOP end-user agency	Goods or services purchased
1/7/93	OA3C04	Praxis International, Inc./ Computer Corporation of America (CCA)	EOP	Maintenance for CCA proprietary software used on EOP mainframe computer
1/19/93	OA3C07	IBM	EOP-IRMD	Purchase 100 60MB computer hard drives for IBM PS/2 PCs
1/19/93	OA3C08	IBM	EOP	Purchase 310 80MB and 60 120MB hard drives for IBM PS/2 PCs
2/2/93	W3C001	RESUMIX	EOP	RESUMIX automated system to process employment application data
4/23/93	MF3C03	All West Display	CEQ	Labor, materials, and design engineering for backdrop, murals, meeting table, etc., for the Northwest Forestry Conference

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Contract value		Type of competition				Reasons given for restricting competition (limited or sole source)
First year cost ^a	Total value ^b	Full and open	Full and open after exclusion ^c	Limited source	Sole source	
\$153.5	\$153.5				x	Only one responsible source and unusual and compelling urgency. "This is [proprietary] software acquired directly from CCA..." Contractor was determined to be only source who could maintain and enhance the products.
\$45.0	\$45.0				x ^e	Unusual and compelling urgency. "Pursuant to a Jan. 14, 1993, Federal District Court Order..., IRMD was required to remove ... the hard drives from all PCs assigned to certain key officials in the Bush Administration. In order to make the affected PCs operable on Jan. 20 for the Clinton Administration, it was necessary to buy and install new hard drives identical to those removed from each machine."
\$139.5	\$139.5				x ^e	Unusual and compelling urgency to replace hard drives seized by Court for Clinton passport investigation. "Failure to replace ... hard drives would have meant that incoming Clinton Administration senior officials would have been unable to use their computers... Only able to obtain the needed supplies from the original equipment manufacturer, IBM."
\$319.4 ^f	\$319.4				x	Urgent and compelling. "The level of interest in serving in this President's Administration, measured in the volume of incoming paper, is overwhelmingly well beyond the meager capacity of the old computer system..."
\$58.9	\$58.9				x	Unusual and compelling urgency. "Since the final agenda and details of the conference could not be established until a few days before the conference, it was impossible to delay this procurement sufficiently to comply with the schedule necessary to support full-and-open competition ...it was determined that All West Display was the only local firm ... with the resources necessary to complete a project of this size in the time allowed."

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Dollars in thousands

Award date	Contract number	Contractor	EOP end-user agency	Goods or services purchased
4/27/93	MF3C02	Oregon Convention Center	CEQ	Rental of conference rooms and related services for the Northwest Forestry Conference
5/24/93	OA3C09	Graybar Electric Co.	EOP	Fiber optic supplies for the Old Executive Office Building data network
6/17/93	OA3C10	Anderson Group	EOP	Consulting services to develop specifications, evaluation plan, and system implementation plans for a new digital telephone system for the EOP
6/21/93	OA3C11 ⁹	American Telephone & Telegraph Co.	EOP	Telephone equipment for the EOP complex, to include switches, digital operator consoles, and speaker phones
6/25/93	OA3C12 ⁹	Chesapeake and Potomac Telephone Co.	EOP	Telecom. network equipment installation and support services for EOP complex

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Contract value		Type of competition				Reasons given for restricting competition (limited or sole source)
First year cost ^a	Total value ^b	Full and open	Full and open after exclusion ^c	Limited source	Sole source	
\$28.9	\$28.9				x	Unusual and compelling urgency. "Since the final agenda and details for the conference could not be established until a few days before the conference, it was impossible to delay this action sufficiently to comply with the schedule necessary to support full-and-open competition. Based upon a review of sites by CEQ the Oregon Convention Center ... was determined to be the only local facility with the resources necessary to complete a project of this size in the time allowed."
\$48.0	\$48.0			x		Unusual and compelling urgency. "Due to the urgency for the supplies, the procurement process must be accelerated. Failure to install the fiber optic cable system could delay mission critical work which is dependent upon use of network systems and waste a substantial investment in cable, equipment, and man hours ... already ... made."
\$117.6	\$117.6				x	Unusual and compelling urgency. "The EOP requires independent, highly objective studies and technical assessments supporting this urgent, high priority acquisition. Due to the urgency of this requirement there was insufficient time to competitively procure the services required..."
\$830.7	\$14,509.3			x		Unusual and compelling urgency and national security. "Operational security concerns and time constraints dictate that only a limited number of vendors be contacted to prevent disclosure of the procurement."
\$1,446.6	\$10,600.0			x		Unusual and compelling urgency and national security. "The current system has proven unable to handle the ... calls received. ...in light of the new Administration's policy and commitment for accessibility to Congress, public, and private sectors, it is imperative that the necessary technologies be acquired to facilitate the removal of existing communications barriers... The design and network architecture ... needs to be treated as classified because of the inter-connectivity to the White House Telecommunications Network...."

(continued)

**Appendix I
Executive Office of the President
Procurement Data for Calendar Years 1990
to 1993**

Dollars in thousands

Award date	Contract number	Contractor	EOP end-user agency	Goods or services purchased
8/12/93	W3C003	ABR Associates	EOP	Mail handling services for the White House to eliminate mail backlog
8/31/93	W3C002	KPMG Peat Marwick	WHO	Financial audit of the White House Travel Office
9/9/93	TN3C01	Deloitte & Touche	USTR	Study of dollar amounts of procurement spending by all central, state, regional, and local governments in the United States
9/22/93	MB3C01	Data Retrieval Corporation	EOP	Acquire software licenses for the installation and maintenance of software products for the EOP Data Center
9/30/93	OA3C14	Innovative Interfaces, Inc.	EOP	Purchase an automated library system for the Library and Information Division, EOP. The procurement includes hardware, software, installation, conversion of existing records, training, and maintenance
9/30/93	OA4C01	National News Agency, Inc.	EOP	Newspaper and magazine subscriptions and delivery to the EOP

**Appendix I
Executive Office of the President
Procurement Data for Calendar Years 1990
to 1993**

Contract value		Type of competition			Reasons given for restricting competition (limited or sole source)	
First year cost ^a	Total value ^b	Full and open	Full and open after exclusion ^c	Limited source		
\$326.0	\$326.0			x	Unusual and compelling urgency. "The White House Correspondence Unit has been unable to keep up with the large volume of mail... It is urgent that the backlog of mail be eliminated as soon as possible... There is every indication that the volume ... will continue at a high level and that the staff will not be able to process ... this mail without contractor assistance."	
\$40.0	\$40.0				x	Unusual and compelling urgency. "The required audit must be undertaken at once in order to identify specific problems and recommend corrective action so that potential financial mismanagement in Executive Office of the President can be minimized."
\$483.1	\$483.1			x		Unusual and compelling urgency. "The USTR requires immediately available contractor ... to conduct a study of public procurement ... at the federal, state and municipal levels of the U.S. and at the Central, member states, regional and municipal levels of the EC (European Community)... Proposals will be accepted from five of the six largest international accounting firms with operations in the US and the EC... The U.S. and the EC ... specifically set the date to conclude this study by 2/28/94."
\$42.6	\$42.6				x	"Only one responsible source and no other supplies or services will satisfy the agency requirements. ...it has been determined that the software product, TextDBMS, must be used to fulfill this requirement, and Data Retrieval Corporation is the only source from which the product may be acquired."
\$92.9	\$361.5	x				Not applicable
\$97.9	\$97.9	x				Not applicable

(continued)

**Appendix I
Executive Office of the President
Procurement Data for Calendar Years 1990
to 1993**

Dollars in thousands

Award date	Contract number	Contractor	EOP end-user agency	Goods or services purchased
11/30/93	TN4C01	Luce, Forward, Hamilton & Scripps	USTR	Legal services concerning Mexico's implementation of NAFTA
Totals		17		

Appendix I
Executive Office of the President
Procurement Data for Calendar Years 1990
to 1993

Contract value		Type of competition				Reasons given for restricting competition (limited or sole source)
First year cost ^a	Total value ^b	Full and open	Full and open after exclusion ^c	Limited source	Sole source	
\$67.0	\$67.0				x	Unusual and compelling urgency. "The U.S. Government needs immediate expert advice ... in order to draw conclusions and advise the Congress concerning the adequacy of measures the Mexican Government has taken, or must take, to implement the NAFTA... The proposed contractor provided services to USTR and the Department of Commerce in 1992 in the negotiations of the NAFTA and in areas directly related to ... the subject of the procurement."
\$4,337.6	\$27,438.2	2	0	5	10	

Legend: x = competition used

^aFirst-year costs are based on obligations made in the year the contract was awarded.

^bContract values are based on the highest of estimated award value for the projected life of the contract, amended estimated value, or total obligations.

^cContracts shown as "full and open after exclusion" consist of those set aside for small businesses, or for small, disadvantaged businesses (SBA 8(a) Program), and are so defined under provisions of FAR, Subpart 6.2.

^d"Tempest" is the term used for National Security Agency-approved computer equipment for handling classified information.

^eAccording to EOP officials, informal price quotes were obtained from more than one source, but the contract was documented in the official file as sole source. Further, it was not clear if the price quotes obtained were for the same size hard drives as those purchased.

^fIncludes \$135,480 for the lease from February 1993 to August 1993, \$117,416 for the system buyout, \$17,900 to purchase additional disk drives, and \$48,579 for maintenance from May 1993 to September 1994.

^gThe 1993 telephone contracts were excluded from summary information contained in the fact sheet because they replaced 1990 and 1992 telephone contracts that were not awarded by the OA procurement branch and not included in our review. APPENDIX II APPENDIX II

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